



# Heather's Career Path

Heather Brill // Home Loan Consultant



"Do not give up and give it your all. Sometimes the job you feel like you would enjoy may not be a fit for you, but don't be deterred. Learn from these opportunities and take chances to grow in your professional life and personal life."

## HEATHER'S CAREER PATH TIMELINE

● Yellow indicates promotions. ● Black indicates position applied for, but did not get. COM indicates a position with a base salary and commission.

A doctor had told me that I couldn't cut hair anymore, so I inquired through the Little Falls drive-up and they said to apply in Brainerd as there was an opening there and then transfer to Little Falls.

**June 2008**

**300**  
Pay Grade

Teller Services Specialist

Starting at MMFCU allowed me to not have to work many nights or weekends and as my time continued, my passion for advancement and finding a position that was a fit for me became my focus.

Member Resource Specialist

**February 2009**

**500**  
Pay Grade

When I would interview for a position, sometimes I used the opportunity to "practice" the interview process.

**July 2009**

**500**  
Pay Grade

Mortgage Loan Processor

I applied for this role as remaining on the phones was not a great fit for me; I like to be face to face with members.

Consumer Lending Admin Rep

**April 2010**

**500**  
Pay Grade

I was informed that I needed more contact with members in order to grow and advance, so I took the first MSS role I could get.

**November 2011**

**500**  
Pay Grade

Member Service Specialist

I was asked to apply for this position due to a previous interview where I mentioned my experience with mortgages. Human Resources determined based on my success as the Consumer Lending Admin Rep, that this would be a good fit.

Mortgage Service Specialist

**January 2013**

**500**  
Pay Grade

**April 2015**

**1100**  
Pay Grade

Branch Manager

There were a few times I would have enjoyed the job, but it was okay that I did not get that position. It gave me a chance to grow, leading me to take on leadership roles for organizations that I belong to outside of the Credit Union.

Systems Training Specialist

**January 2016**

**800**  
Pay Grade

**November 2017**

**COM**  
Pay Grade

Home Loan Consultant

Change is so scary, and every day I am fearful that I am not doing enough in my current role, but the satisfaction of helping others put a roof over their head or refinance to better their financial portfolio makes me proud. I'm grateful that I am able to help out many families, with different backgrounds.



Talk with your supervisor or Human Resources to set up a career development plan for you.



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